

Jish PREMIUM FOOD AND LIFESTYLE COMMUNITY

New Zealand's #1 food and lifestyle magazine

Cross-platform media kit

Christmas, Holiday and Summer 2024-25

Bel Bonnor

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SCGMedia





WELCOME TO dish

dish is a multi-award-winning magazine and New Zealand's most loved foodie title. We are our audience's go-to for recipes, reviews, drinks, travel, interviews and lifestyle inspiration.

Our continued growth and cross-platform success across print, digital and events is thanks to the powerful connections and credibility we have spent 20 years fostering with our audience - our community!

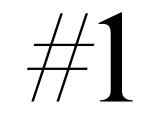
The *dish* community gets value from our high-quality, low fuss recipes, our dedication to excellent editorial content, and our unparalleled insights on home cooking, wine and beverage, hospitality, travel and lifestyle.

Whether we're working on a full recipe creation package or a well-timed digital feature, we partner with brands we know our community will love, buy and engage with.

O.NZ



OUR CROSS-PLATFORM AUDIENCE



Highest crossplatform audience of all food & lifestyle magazines in NZ*



Highest crossplatform audience of all magazines in NZ*



more sales compared to our closest competitor

MAGAZINE

226K Nielsen total readership

> 13.5K Subscribers

#**1**

Food & drink magazine on iSubscribe



80-90% Sell-through rate (industry standard in NZ: 51%)

Sources: *Roy Morgan, dish Audience Survey 2024, Google Analytics, Meta Business Suite, Campaign Monitor Analytics.

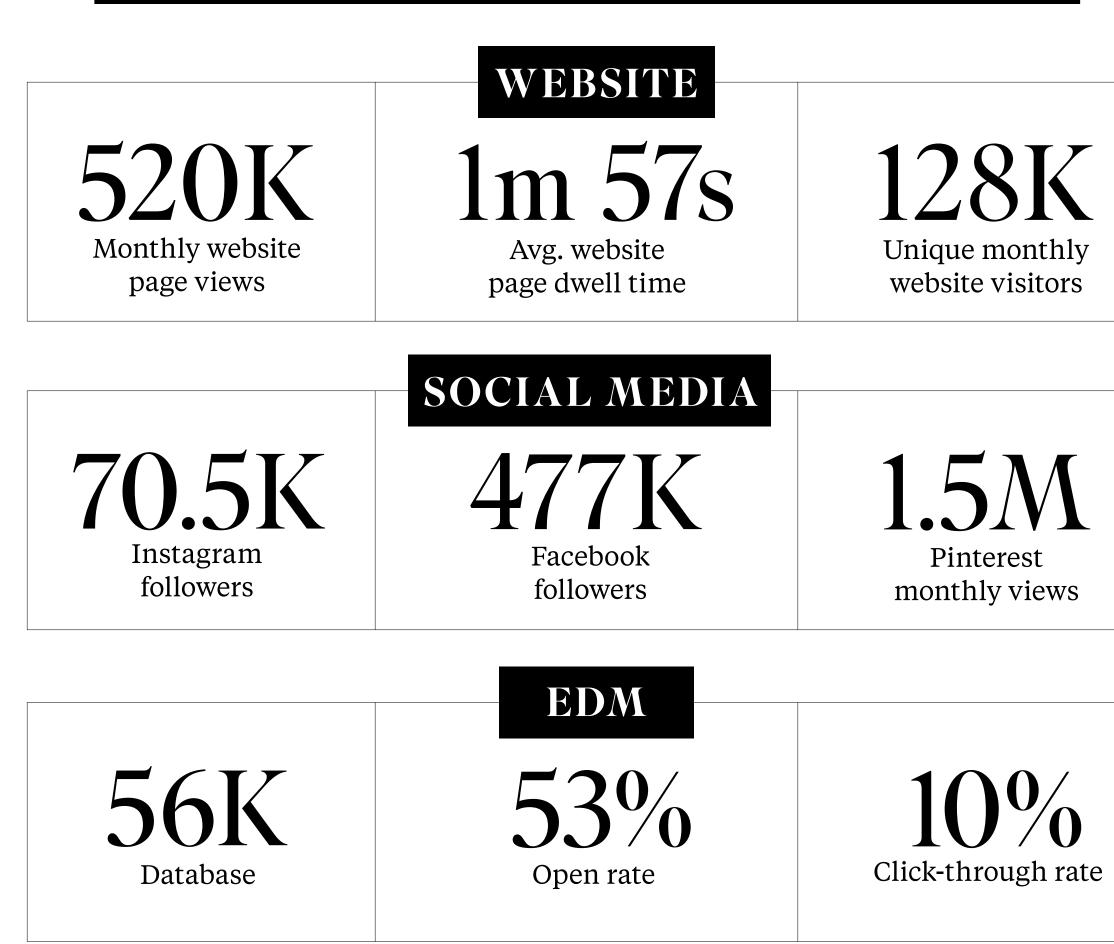
Sales comparison: "Over the last 6 issues, Dish has sold 2.9x times as many magazines in Woolworths, Foodstuffs North Island, Relay & Whitcoulls than its closest competitor." Are Media Retail Scan Data 2024







OUR CROSS-PLATFORM AUDIENCE



Sources: Roy Morgan, *dish* Audience Survey 2024, Google Analytics, Meta Business Suite, Campaign Monitor Analytics





GET TO KNOW OUR COMMUNITY

MAGAZINE AUDIENCE

High socio

84%	95%	29%
aged 45+	female	Auckland-based

DIGITAL AUDIENCE

Mid-high socio

50% aged 25-44

 $\underset{\text{female}}{84\%}$

Sources: dish Audience Survey 2024, Nielson, Meta Business Suite For more insights, contact our Commercial Manager (details on p1 & p23)







GET TO KNOW



WHY ALIGN WITH dish?

TANGIBLE RESULTS

Our community actively seeks out brands and products that have our nod of approval! 71% have visited a website

RELEVANCE AND LONGEVITY

Our print and digital content and recipe themes are aligned with seasonal produce, the latest food trends and the current interests of our community. We ensure that our sponsored content remains on theme and on brand; advertising in contextually relevant environments achieves up to 8x more attention!*

Unlike most publications, our content gets engagement long after publishing. Many *dish* readers are still cooking from issues from 3 or more years ago!

SOMETHING DIFFERENT

Go beyond the standard ad package! More than 75% of our sponsored print content in each issue is 'advertorial'; our team loves to get creative with your products and collaborate on recipes, or create editorial-style content for your brand to maximum engagement.

We will take the time to understand your brand objectives and strategise the best ways to create beautiful, usable content assets that you and our audience will love.

SOURCES: *Magnetic, dish Audience Survey 2024

SCG Mecia scomedia.co.

72% have purchased reviewed products

85%

talk to someone about what they have seen/read

BRAND POSITIONING

A partnership with *dish* is a long-term investment in the credibility of your brand.

Our audience cares about quality and value, and our exposure and authority in the food & beverage industry makes *dish* <u>the</u> publication to align yourself with. We choose you too - maintaining our authenticity and curated standard means brands enjoy more trust and authenticity from our audience.





WAYS TO ENGAGE

BRAND ADVERTISING

Simple and effective! Deploy your brand collateral to our highly engaged audience across our print & digital platforms.

ADVERTORIAL -**Supplied** assets

Want a little more *dish* flavour? We can use your brand assets and copy (with a little tweaking from us) to create beautiful magazine spreads and digital features.

> EVENTS

dish hosts, produces and partners with a wide variety of events, from our wellknown Dine With *dish* evenings, to cooking demonstrations and one-off bespoke events. No idea is too ambitious!

ADVERTORIAL dish content creation

We work together to tell your story!

Our team collaborates with brands to deliver:

- Recipe creation, with your products front and centre with styling, photography and optional video
- How-to guides
- Editorial-style features, product reviews and interviews.

We don't just create content for food brands; we get just as excited about beverages, kitchenware, homeware, restaurants, cafes and bars, and travel content!

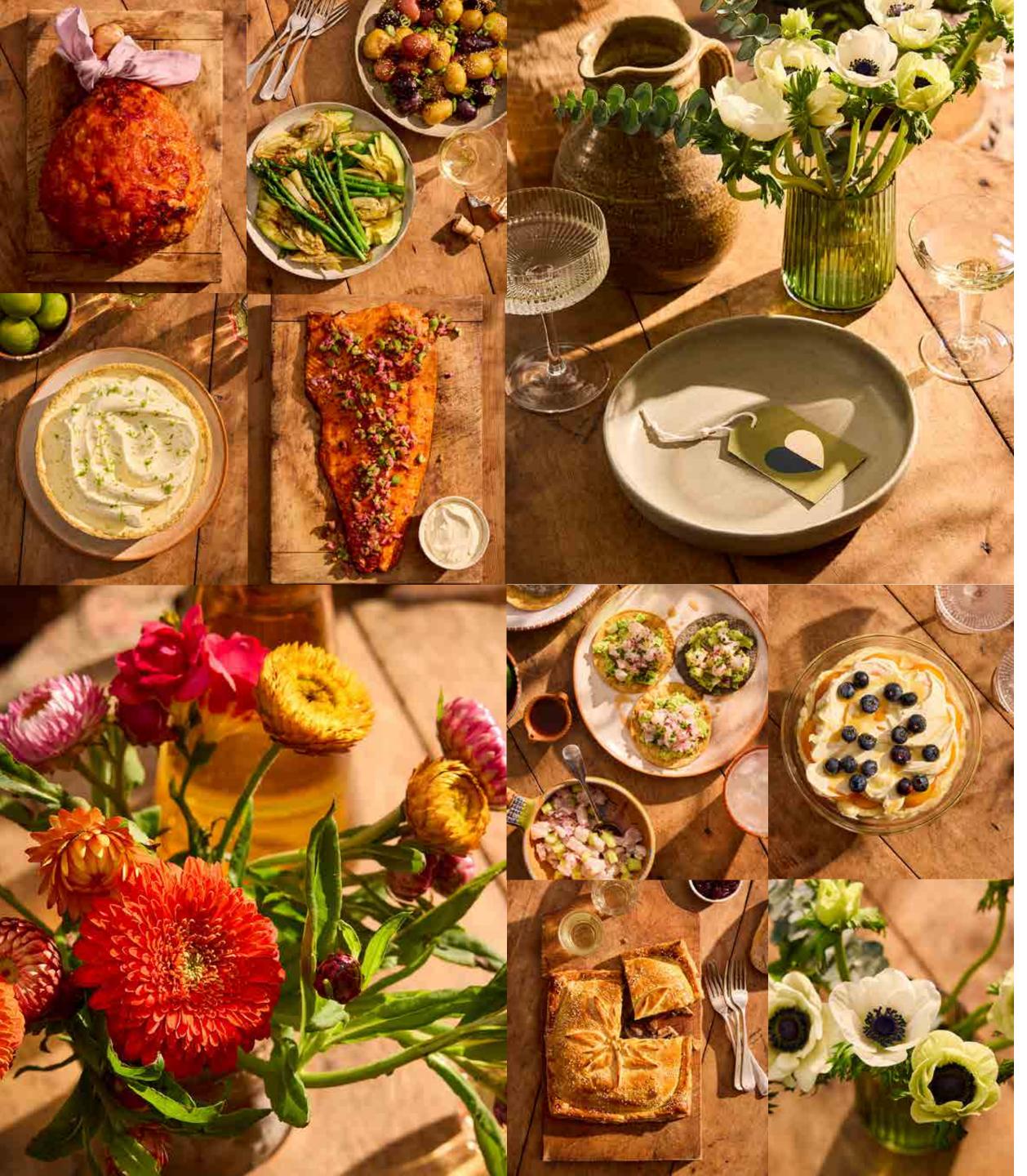


GIVEAWAYS & COMPETITIONS

- Our 2-monthly subscriber prize is a high-value premium offering that provides great exposure for new product launches or campaigns.
- We also regularly run competitions/giveaways for brands on our digital platforms, which receive excellent engagement.







dish 118 CHRISTMAS

Next up is our bumper Christmas issue, jam-packed with festive recipes to celebrate in style! We serve up all the traditional favourites alongside new and exciting twists, then take a deep dive into the very of best NZ sparkling wine. Always a sell-out, this special collector's edition has a higher page count than a regular issue and is themed for the season. Each year we bring something new and fresh along with the tried and true, and this issue is no different – featuring a stunning theme of casual, summery Christmas entertaining. From Italian to Mexican variations to classic ham and turkey and of course the most outrageous desserts, issue 118 is one our audience is waiting for with bated breath – it is unmissable.

KEY DATES

On-sale 4 November 2024

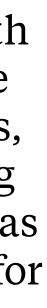
Booking deadline 25 September 2024 Advertorial material deadline

| Supplied ad material deadline

4 October 2024

9 October 2024

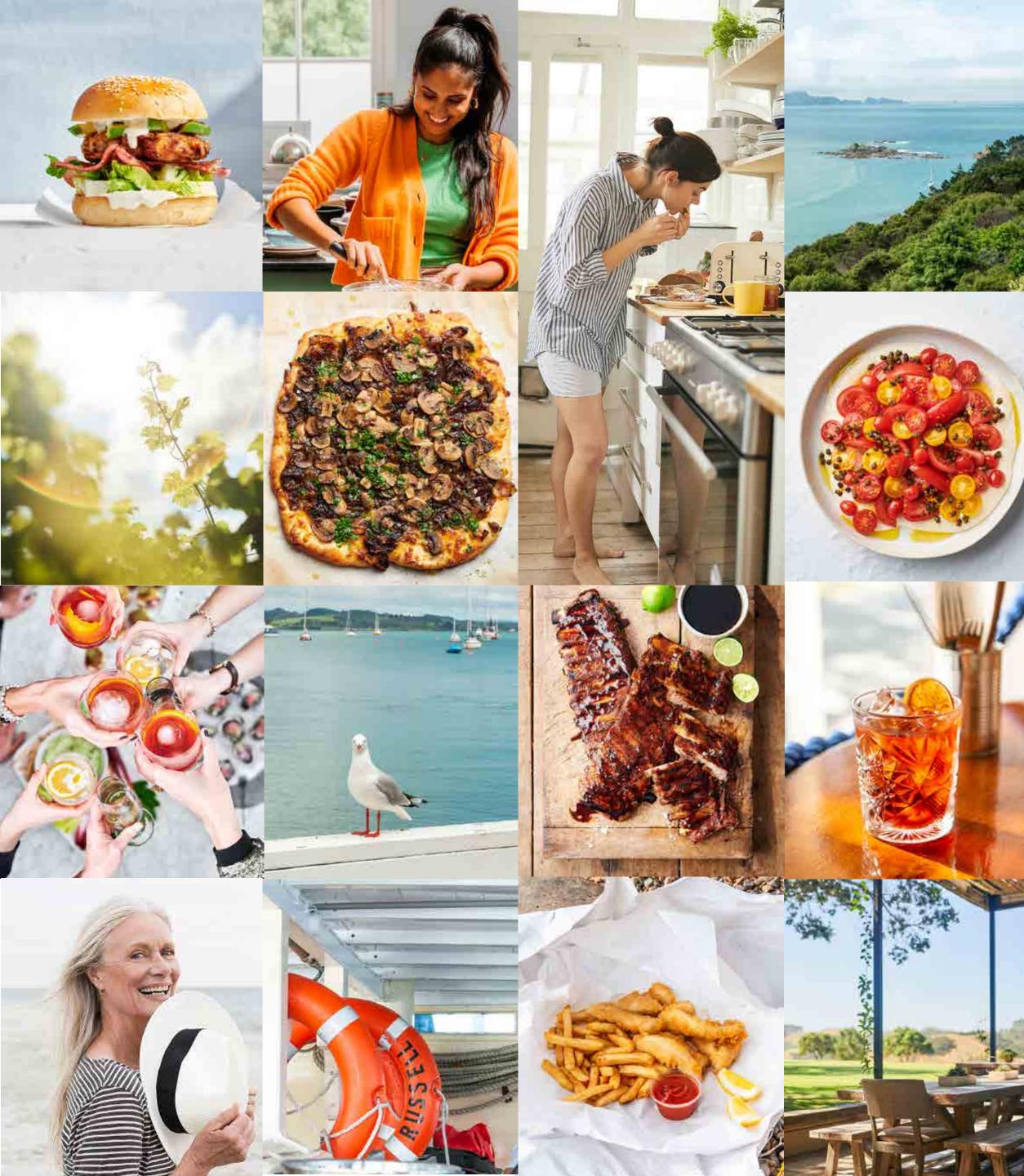
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HOLIDAY **COLLECTORS EDITION**

Each year our Christmas issue sells out and our audience is left waiting (and wanting) while on holiday – noone wants to be thinking about turkey, roast potatoes and trifle after a day at the beach! To fill this gap we have created a very unique one-off edition of *dish* that will be distributed at retail only. HOLIDAY will feature everything you could possibly want for your summer vacation, including sauces and mayos, salads and barbecue fare, a scoop guide for ice-cream lovers, crosswords and puzzles for seaside entertainment – and even the few essential kitchen items to take with you to take your holiday meals from fair to fantastic. On-sale from 16th December, this issue will be a holiday essential.

KEY DATES

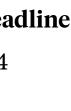
On-sale 16 December 2024

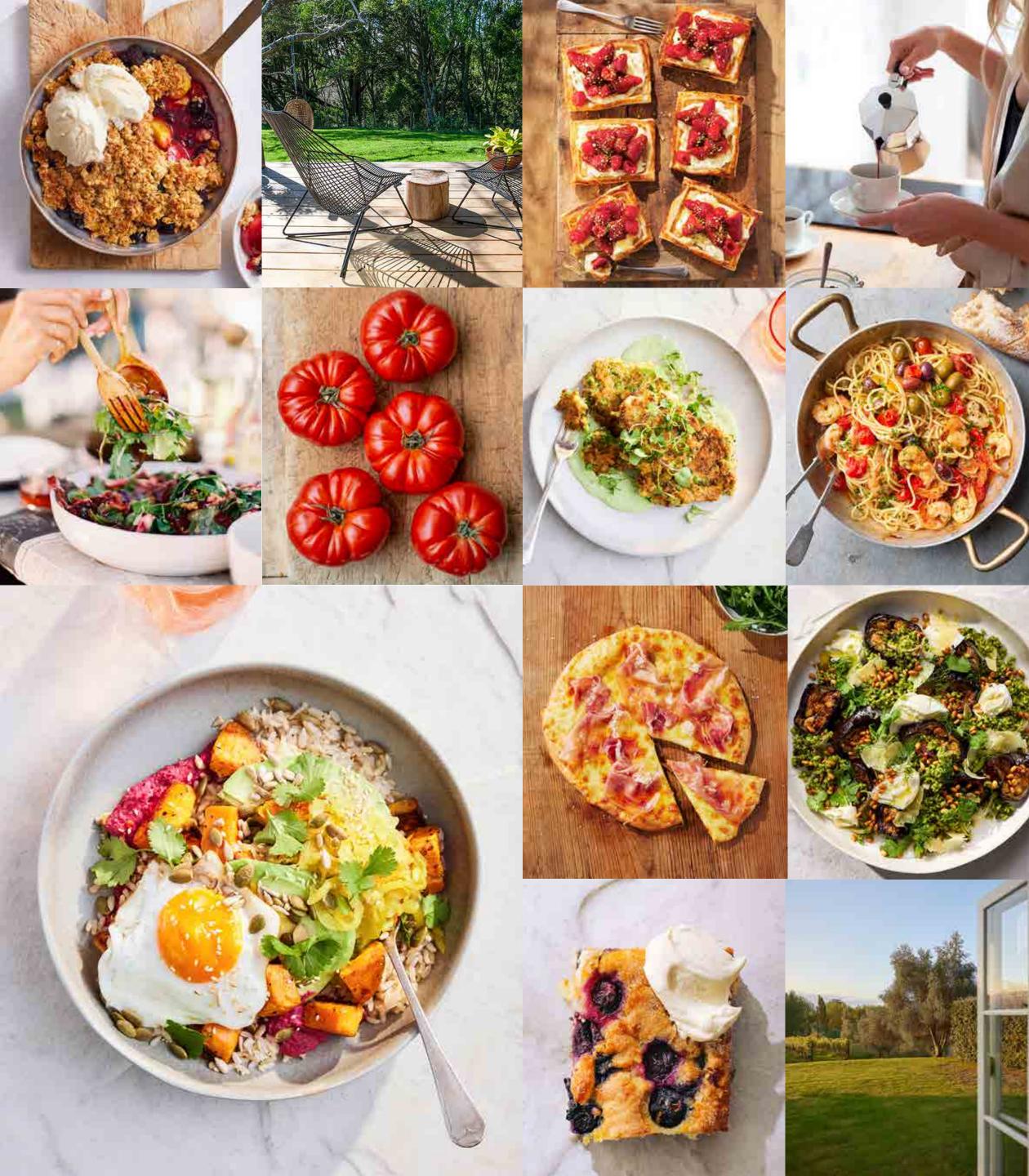
Booking deadline 6 November 2024 Advertorial material deadline

| Supplied ad material deadline 20 November 2024

15 November 2024

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dish 119 FRESH START

2025 – bring it on! The start of every new year brings with it a time to plan, to look forward and to get reenergised. To that end, issue 119 will bring a lighter touch to the menu with great recipes that taste incredible, are quick and easy to make and won't weigh you down. Whether they're enjoying the height of summer from a beachside locale or heading back to the office, issue 119 will feature recipes that help our audience start the year with a bang!

KEY DATES

On-sale 3 February 2025

Booking deadline 10 December 2024 Advertorial material deadline | Supplied ad material deadline

13 December 2024

20 December 2024

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BEL.BONNOR@SCG.NET.NZ

OUR RATES

MAGAZINE

Rate*
\$12,500
\$7,250
\$4,250
\$3,000

Inside front cover (double page)	\$15,500
Inside back cover	\$8,000
Outside back cover	\$8,500

3-issue rates

Double page
Single page

\$10,000 \$6,000

Advertorial content pricing is based on these advert rates plus production costs.

*These rates are exclusive of GST.

DIGITAL

Website ad placement	Rate per month*
Home page banner ad	\$5,500
Home page tile	\$4,250
Recipe page tile	\$3,500
Sponsor page banners	\$3,500

EDM feature	Rate*
Sponsor recipe collection	\$3,500
'The latest' feature	\$2,250
'What we're loving' feature	\$1,250

Each EDM feature is linked to an included sponsored article on the *dish* website. Sponsored recipe collections can include up to 4 recipes.

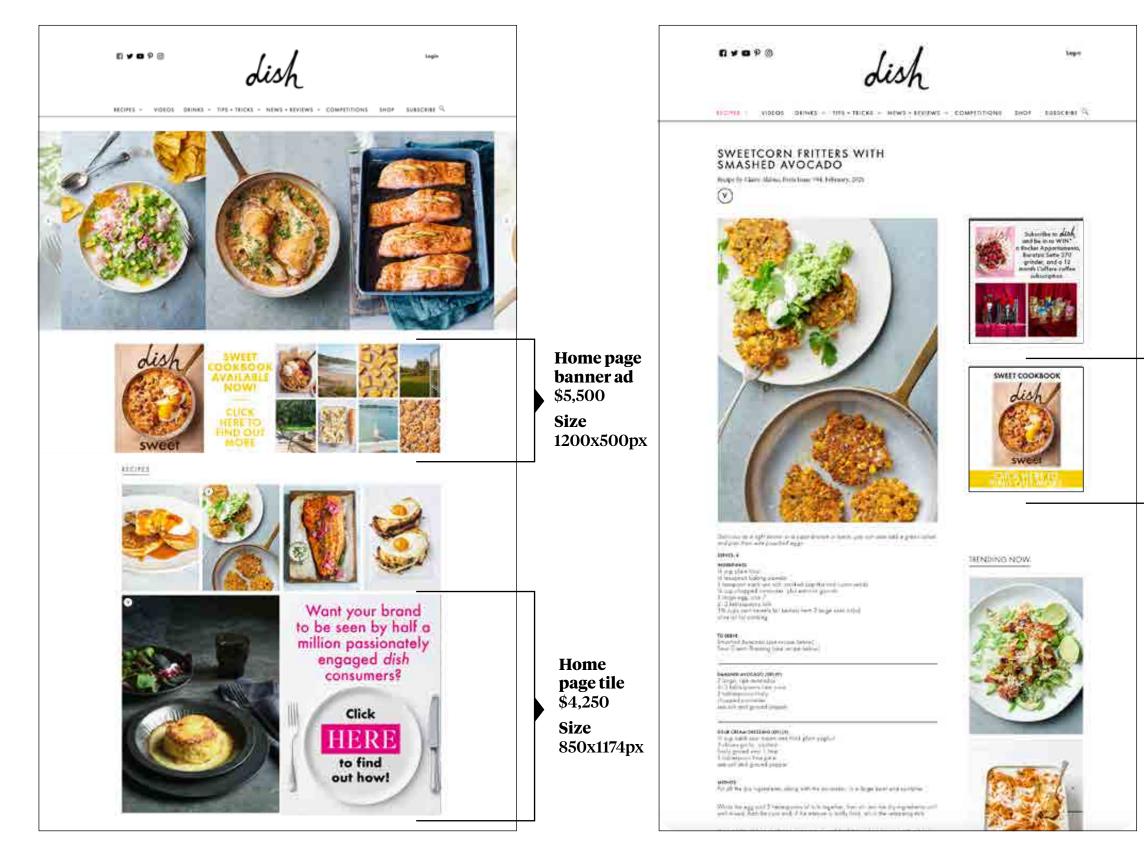
Social post	Rate*
Sponsored post on	
Instagram & Facebook	\$750

Want to combine our print and digital opportunities? Explore our *dish* packages on p17, or get in touch to discuss a bespoke package.

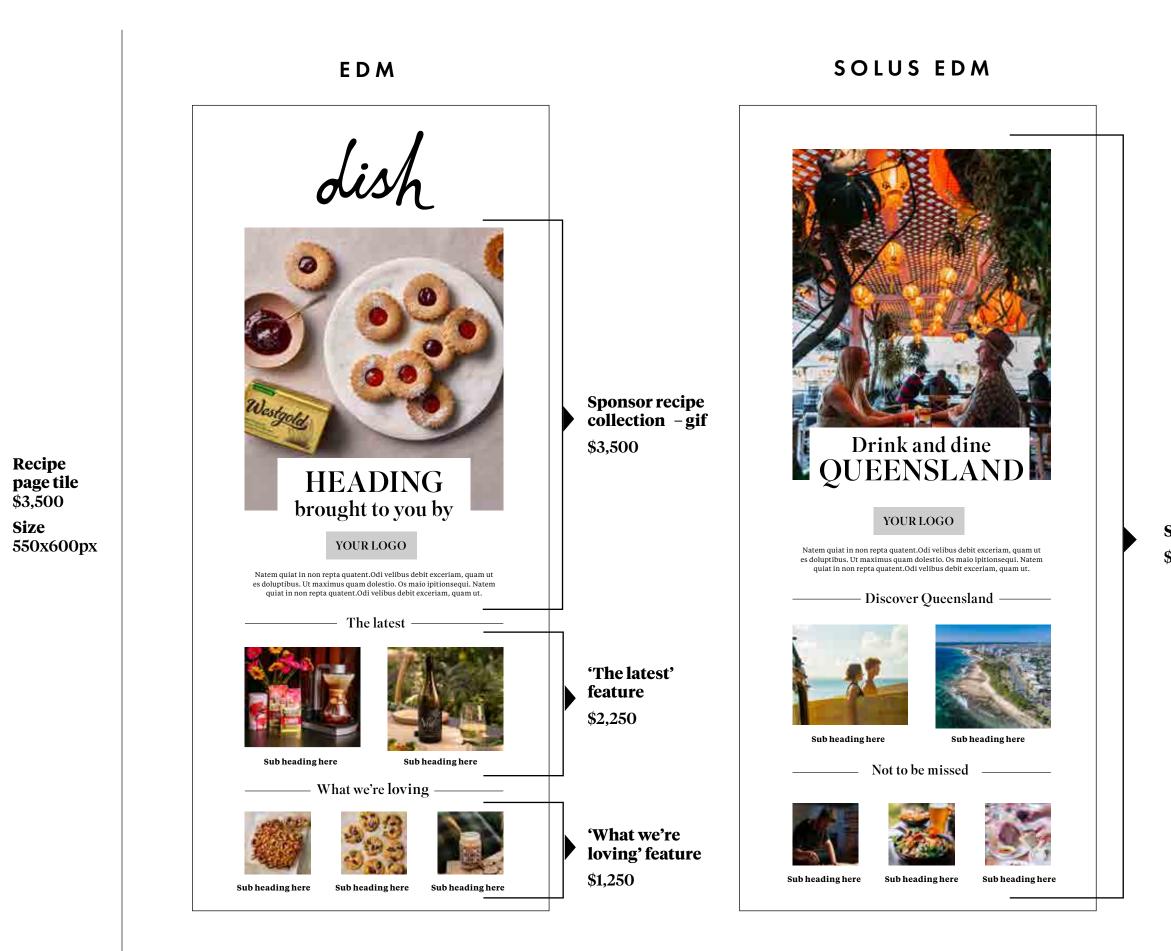


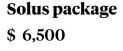
dish DIGITAL PLACEMENTS

HOME PAGE



RECIPE PAGE





BESPOKE CONTENT CREATION

Our recipe creators, photographers and writers can craft bespoke branded content that can be amplified across dish platforms and utilised independently. We have worked with clients on everything from one-off seasonal recipes to 20+ recipe packages.

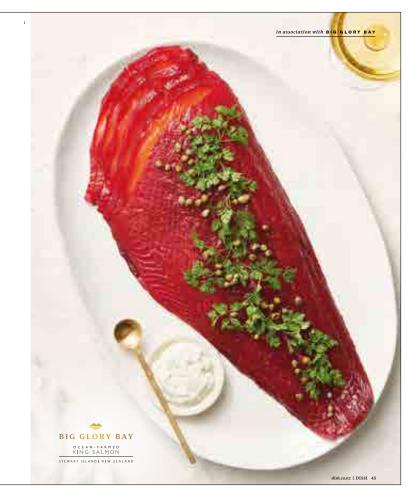
Options available:

- Recipe creation
- Recipe development, styling and photography
- Recipe development, styling, photography and video
- Bulk costing available

POA









O C E A N - F A R M E D KING SALMON

STEWART ISLAND | NEW ZEALAND



MAGAZINE







Steaks with Togarashi, Soy and Ginger Butter





EDM



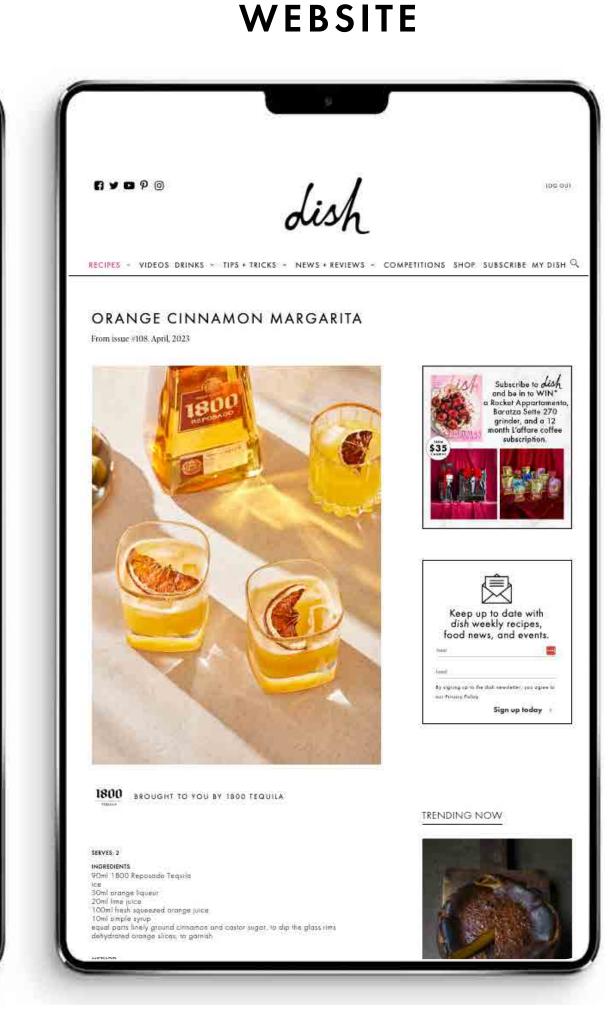


Spicy Cashew Nut, Pumpkin and Ginger Chicken

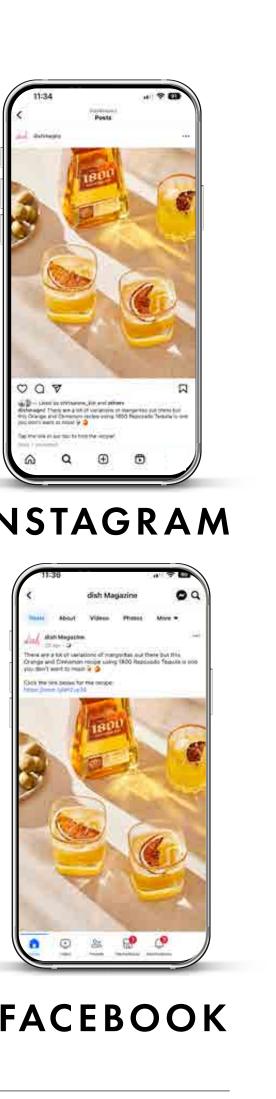
Market Fish with Pistachio, Herb and

Lime Salsa

A note from us







CONTENT INTEGRATION EXAMPLES Reserve the paint the professionals use

MAGAZINE



When experienced renovators Sarah and Jared Davey bought their 1930s house in Queensland, the kitchen, along with much of the house, was crumbling

As part of a full renovation of the former worker's cottage, the couple added 1708qm that became an open-plan kitchen and dining space connected to an alfresco area.

With cabinetry painted in bold Resense Double Foundry against walls in Resene Wan White and a ceiling in Resene Half Wan White, the new kitchen is a bold and sophisticated-looking space, list top of the wish list for Sarah when it came to designing The space, was function rather than form.

"The kitchen needed to be large to manage our busiling, ever-growing family of five. That includes three boys who are always in the pantry, in the fridge, or in the cupboards rummasting for Hood.

"We needed space for all of us to move around fluidly without feeling cramped." says Sarah.

Key to that was the Island bench which has become not just a focal point for the klichen, but an important gathering point for the family.

"We wanted an izland bench which had supple seating for the three boys to sit at. so we could all communicate together while I was cooking dinner or making breakfast," Reserve colour and quality finish.

Ample storage was also essential, so the spacious kitchen includes a butlet's pantry and plenty of functional cupboard and thrawer space.

When it came to choosing a kitchen colour scheme. Sarah and Jared opted for the bold Resent chatcoal they'd used in other areas of the house. Including the garage and exterior weatherboards, as part of the renovation. "We committed to bringing the colour into

the house as well. It is a powerful, rich colour and we wanted to really make an impact in the kitchen.

"The deep charcoal really makes the other colours sing."

TOP TIP: If you're painting cabinetry: use Resenc Lustacryd semi-gloss ar Resence Enamouryl gloss for a hardwearing, durable finish. Or ask your kitchen supplier to use Environmental Choice approved Resene AquaLAQ. a fast drying lacquer system for cabinetry, so you get the authentic

Resena Double Foundry

the FlatF Was White

Reserve Was White

In according to a with RESENE

IN SARAH'S WORDS

Describe your cooking style. Survili: It varies on the time of the week anil how I am feeling about cooking. Sometimes I am uber-inspired by food and want to be creative in the kitchen. With three fussy boys though, I am often trying to make something that actually pleases the whole family. What is your favourite part of

this kitchen? Saruh-The Island bench. It's such a huge focal point for our space. There's

so much room for prepping lood and it's the hub for where we all gather in a more castial manner.

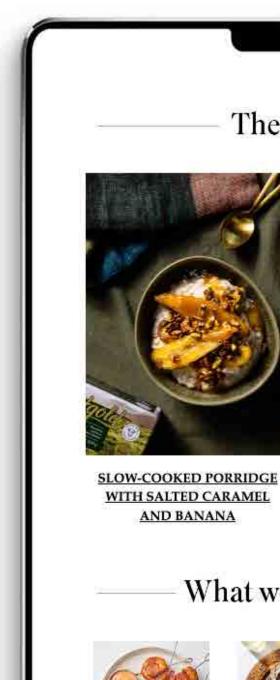
What recipe from this issue of dish would you like to cook and why? Suruh: Fragrant Red Curry Salmon because I absolutely love salmon and

red carry is one of my favourites too. So put these together and you have the uttimate dish for me.



For more decorating inspiration visit your Resene ColorShop.

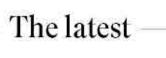
lith.ca.az | DISH #





Prawn and Chorizo Kebabs with Smoked Paprika Mayo

EDM







BOLD CHARCOAL FOR A KITCHEN WITH IMPACT

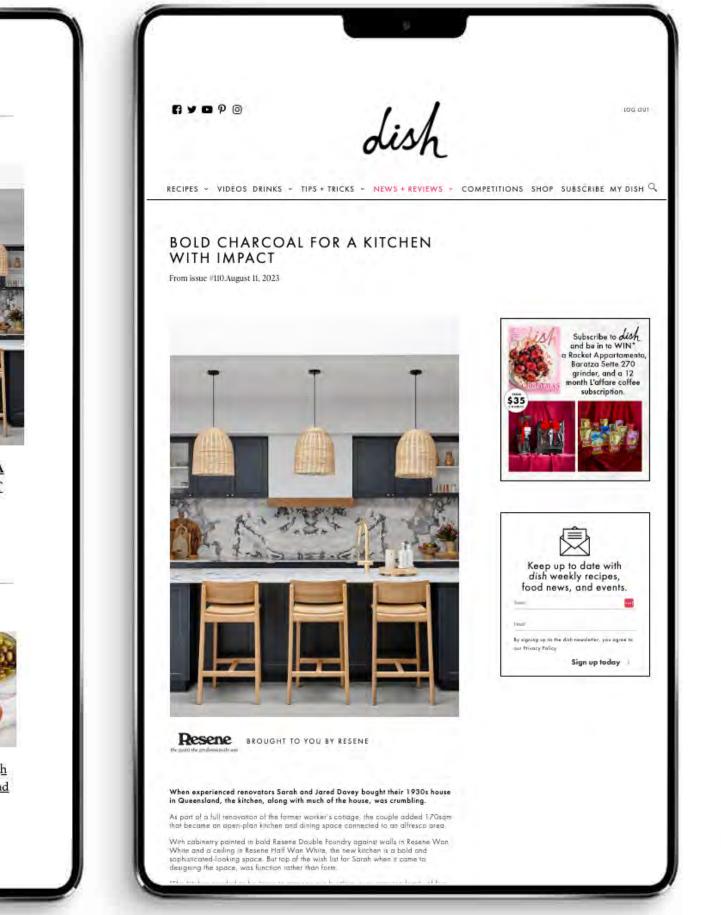
What we're loving



Mushroom Pâté

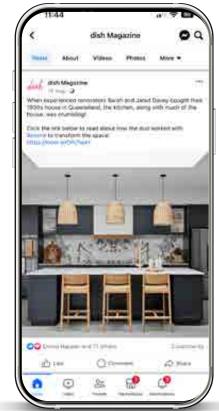
Grilled Sourdough with Prosciutto and Stracciatella

WEBSITE





INSTAGRAM



FACEBOOK







PACKAGE EXAMPLES

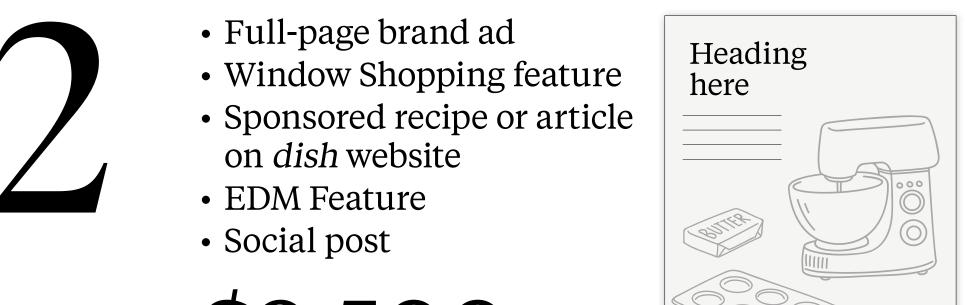
LET US MIX AND MATCH TO CREATE YOUR PERFECT PACKAGE

- Full-page brand ad
- Mention in magazine Window Shopping section

\$8,250



SUPPLIED BRAND AD



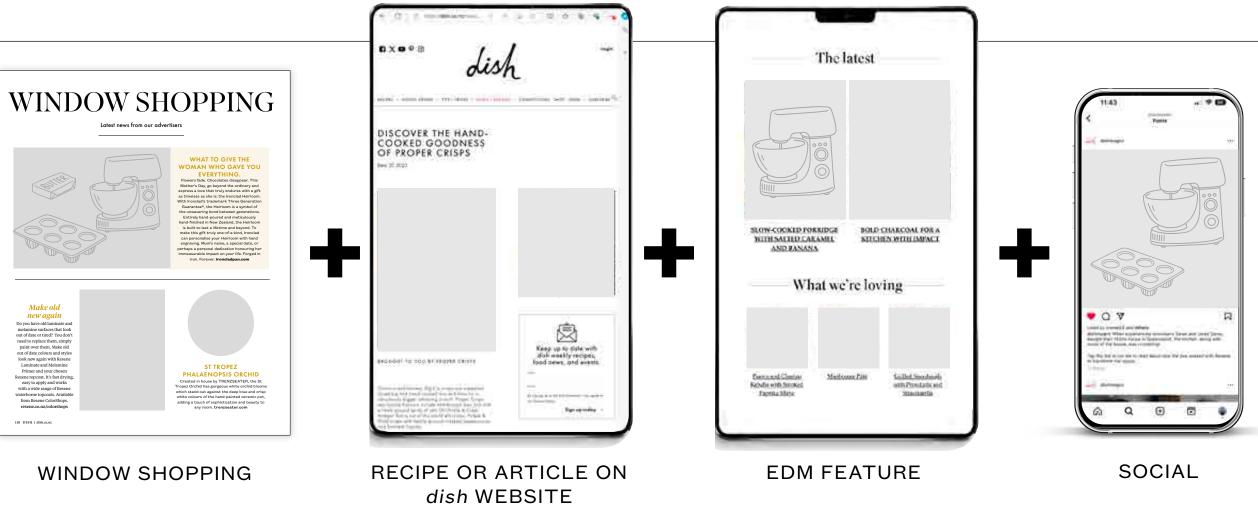
\$9,500

SUPPLIED BRAND AD

LOGO



WINDOW SHOPPING



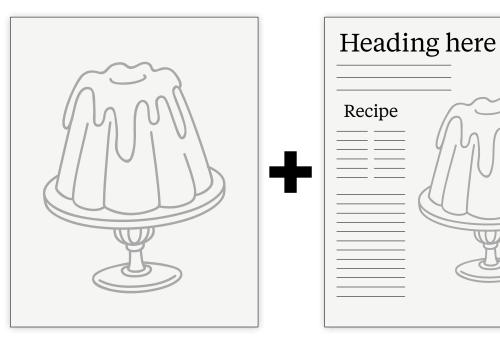
T.NZ

PACKAGE EXAMPLES



- Recipe creation
- Styling & photography
- Full page advertorial (written and designed by *dish*)
- Window Shopping feature
- Recipe published on *dish* site
- EDM feature
- Social post

\$12,250



RECIPE DEVELOPMENT AND PHOTOGRAPHY

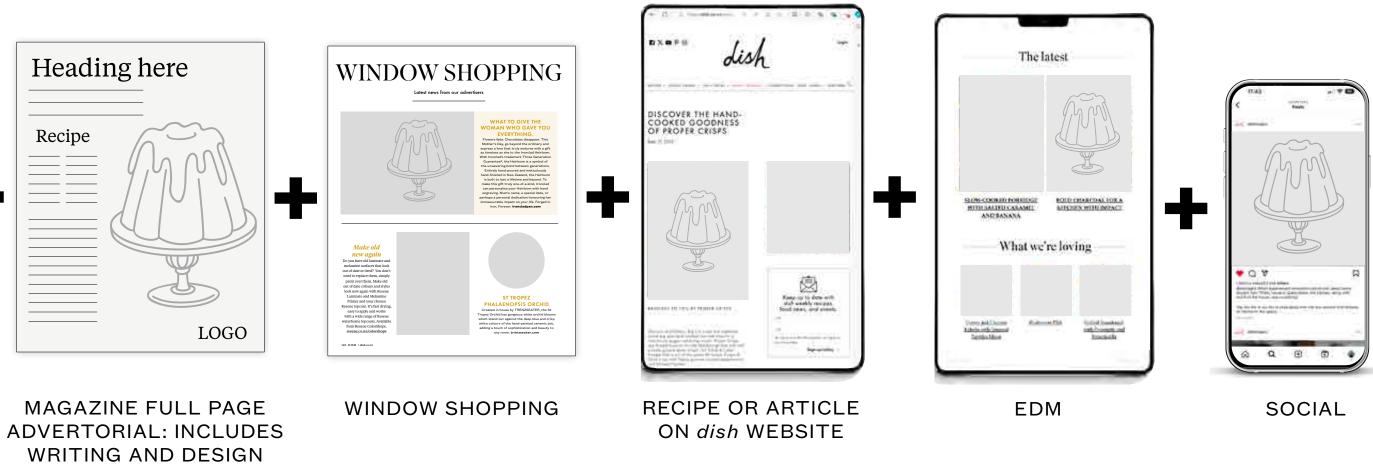
- Creation of multiple recipes
- Styling & photography
- Multiple page advertorial (written and designed by *dish*)
- Window shopping feature
- Recipe published on *dish* site
- EDM feature
- Social post

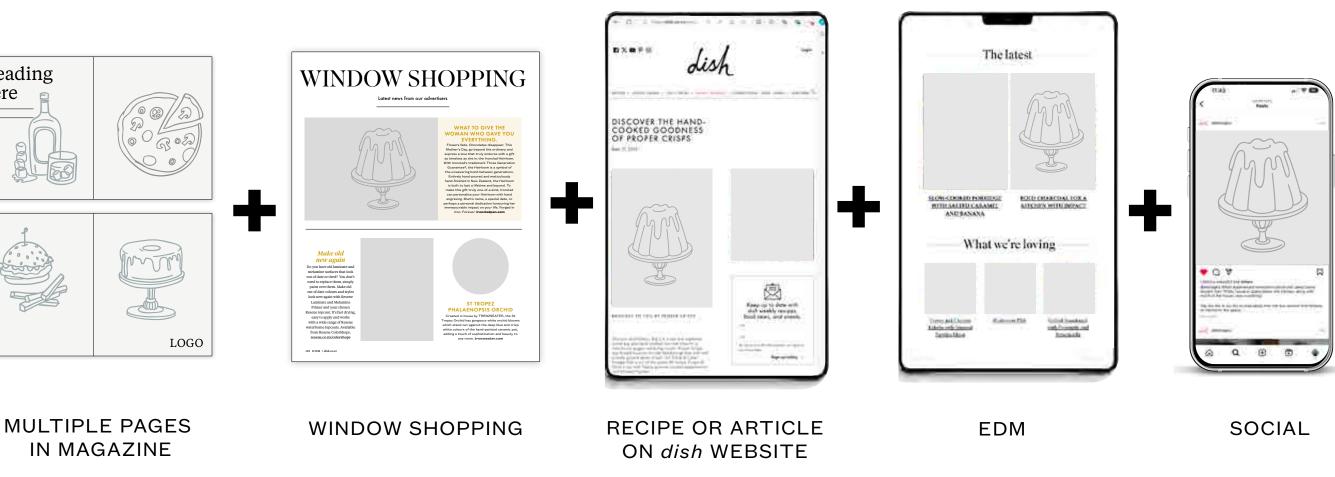






SERIES OF RECIPES AND PHOTOGRAPHY







DIGITAL PACKAGE EXAMPLES

Solus package

- Full takeover of *dish* EDM to our highly engaged database. Flexible template, designed by our Digital Editor
- 1x article or up to 3 recipes om *dish* site
- Social post



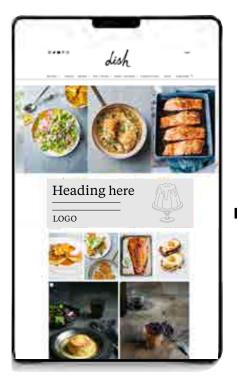
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SOLUS EDM	RECIPE OR ARTICLE	SOCIA

ON dish WEBSITE

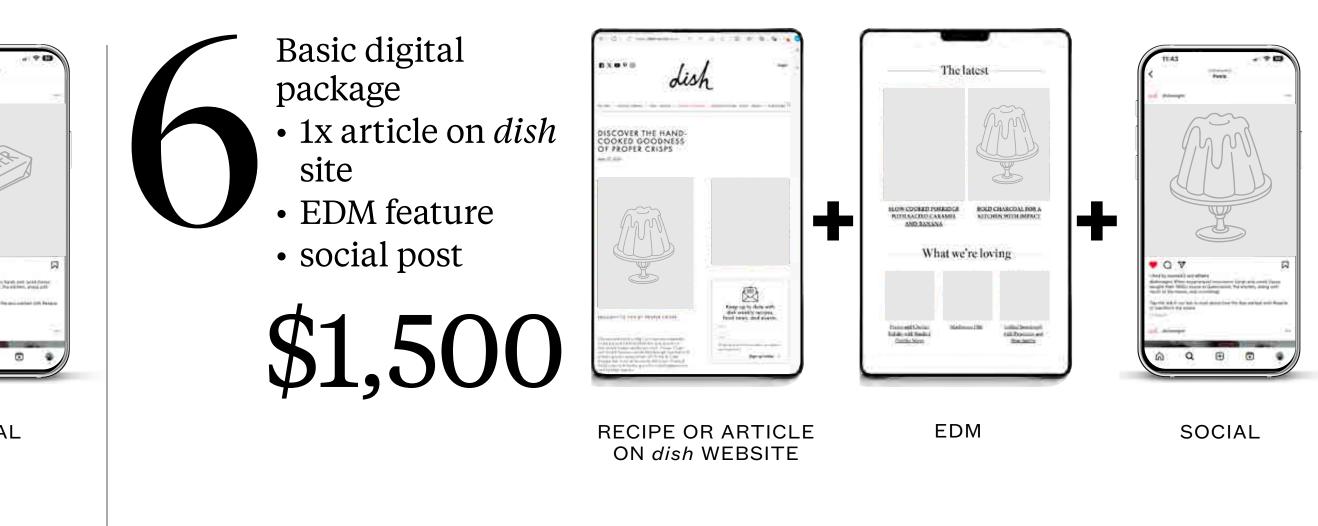
SOCIAL

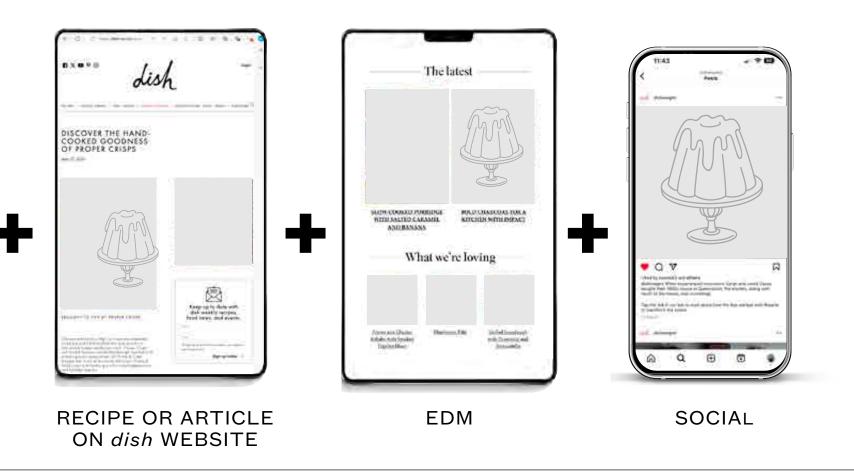
Digital sponsor package

- Home page banner ad - 1 month tenancy
- 1x article or recipe on dish site
- EDM feature
- Social post



HOME PAGE BANNER





PRINT AND DIGITAL AD SPECIFICATIONS

Supplied print ads:

Mechanical

Size: 230mm (w) x 300mm (h) Binding: Perfect bound Colour: CMYK

Sizes

Full page Trim: 230mm (w) x 300mm (h) Bleed: 236mm (w) x 306mm (h) Double page spread Trim: 460mm (w) x 300mm (h) Bleed: 466mm (w) x 306mm (h)

Full page single

230mm (w) x 300mm (h)

+ 3mm bleed

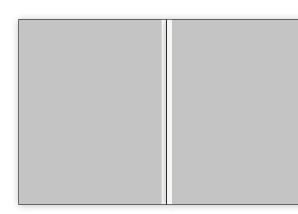
+ 3mm bleed

Inside front cover (IFC), inside back cover (IBC) and opposing pages

Image area is reduced due to binding (see diagram). Double page spreads should be supplied as single page PDFs with 3mm bleed all round.

Single page image area Trim: 224mm (w) x 300mm (h) Bleed: 230mm (w) x 306mm (h)

Back cover Full page portrait



Double page spread 460mm (w) x 300mm (h) + 3mm bleed



Half page vertical 105.5mm (w) x 288mm (h) + 3mm bleed

Half page horizontal Third of a page vertical 66mm (w) x 288mm (h) 218mm (w) x 141mm (h) + 3mm bleed

Material format

Files should be supplied as PDFs using one of the following methods (for Mac or PC):

Using Acrobat Distiller

- 1 Print document to file by selecting PostScript[®] File printer option in the print dialogue window
- 2 Select Adobe PDF or Acrobat Distiller PPD
- 3 Select an output paper size that accommodates the page trim size, including crop marks and 3mm bleed all round
- 4 Select crop marks
- 5 Select composite CMYK output
- 6 Include all fonts
- 7 Set transparency flattening options to high resolution
- 8 Save to create the PostScript[®] file
- 9 Launch Adobe Acrobat Distiller
- 10 Select PDF/X1a as the default job options
- 11 Drag and drop the PostScript[®] file into Adobe Acrobat Distiller to create the PDF

Exporting from InDesign

- 1 From the export options, select preset PDF/X1a
- 2 Select crop marks and 3mm bleed all round
- 3 Ensure font subsetting is set to 100%
- 4 Set transparency flattener options to high resolution

Quality: 300 dpi

Proofs : A colour digital proof is to be supplied with all advertising material. The Publisher accepts no responsibility for reproduction of advertising artwork where a colour digital proof has not been supplied.

Magazine advertorials

- Completed briefing form (provided by *dish*)
- Brand logo
- Recipe / copy (if not written by *dish*)
- High-res imagery (if not shot by *dish*)
- High-res clear cut product shots (if relevant)
- URL to direct digi/print audience



Digital:

dish website features & EDM features

- Portrait hero photo (.jpg or .png)- 850x1174px
- Up to 500 words of copy
- Other images for web feature your preferred dimensions
- All relevant URLs/tags

Maximum web/EDM image file size 2MB.

Supplied copy may be slightly altered to align with the style guidelines of dish. Web feature mockups will be sent to clients for feedback & approval before publishing.

Social posts

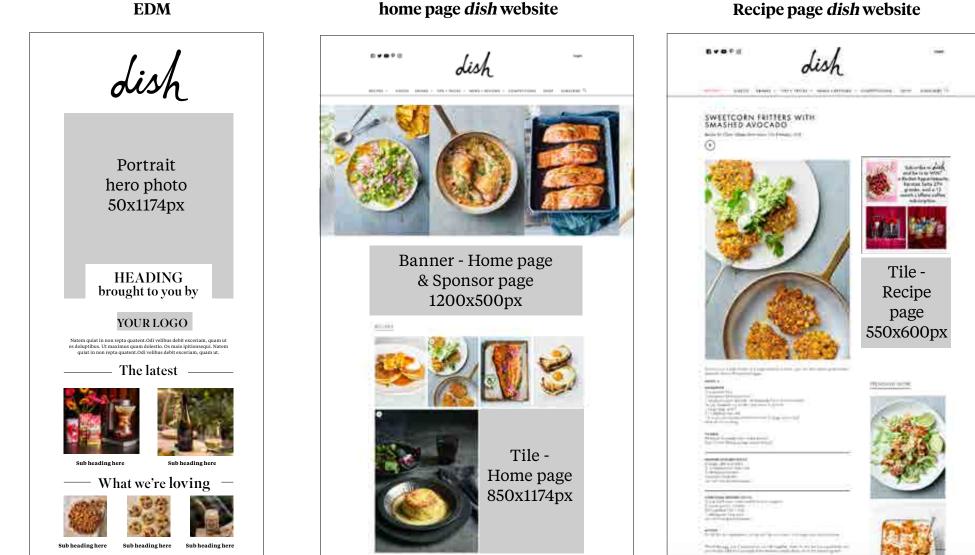
- Images 1080x1080px (jpg or .png)
- All relevant URLs/tags

Website advertisements

Ads for the dish website can be supplied as .jpg, .png or .gif files. Please also provide the URL for your ad to direct to, if not linking to content on the dish website.

- Banner Home page & Sponsor page: 1200x500px
- **Tile Home page:** 850x1174px
- Tile Recipe page: 550x600px

Maximum file size 2MB.



Recipe page *dish* website



SUPPLIED AD DEADLINES

ISSUES IN PRODUCTION:

Issue	On-sale	Booking deadline
118	4 November 2024	25 September 2024
dish holiday	16 December 2024	6 November 2024
119	3 February 2025	10 December 2024

UPCOMING ISSUES:

Issue	On-sale	Booking deadline	
120	31 March 2025	19 February 2025	
121	26 May 2025	16 April 2025	
122	14 July 2025	4 June 2025	
123	8 September 2025	30 July 2025	
dish Christmas 2025:			
124	3 November 2025	24 September 2025	

Advertorial material deadline	Supplied ad material deadline
4 October 2024	9 October 2024
15 November 2024	20 November 2024
13 December 2024	20 December 2024

Advertorial material deadline	Supplied ad material deadline
28 February 2025	5 March 2025
25 April 2025	30 April 2025
13 June 2025	18 June 2025
8 August 2025	13 August 2025

3 October 2025

8 October 2025



WE LOOK FORWARD TO WORKING WITH YOU!

Get in touch to discuss a collaboration with *dish*, or to learn more about what we offer.

Commercial Manager +64 21 869 590 bel.bonnor@scg.net.nz

SCGMedia scgmedia.co.nz

Bel Bonnor



