

Dish PREMIUM FOOD AND LIFESTYLE COMMUNITY

People's Choice Magazine of the Year 2020, 2021, 2022

Best Magazine of the Year in home, food and lifestyle category 2022

Supreme Magazine of the Year 2020







dish PROFILE

dish is a multi-award-winning magazine and New Zealand's most-loved foodie title, packed with reviews, recipes, drinks, travel, interviews and more.

A cross-platform high-achiever, it spans print, digital, social, video, events and content creation.

Our audience is made up of vibrant, high socio (predominantly) women, enjoying lives full of wine, food, travel and more

dish is more than a magazine. Its a community.

CONTACT

Karrin Macleod, Sales Manager karrin.macleod@scg.net.nz +64 21 606 886

SCG Media









dish PUBLISHED CHANNEL MIX

WEBSITE

TOTAL UNIQUE VISITORS IN PAST SIX MONTHS

680,000

TOTAL UNIQUE VISITORS

125,000

PRINT RUN 33,500

TOTAL FOLLOWERS

MAGAZINE

NIELSEN TOTAL READERSHIP

226,000

READERS: WOMEN 20+

160,000

FACEBOOK

EDM TOTAL SUBSCRIBERS

55,788

AVERAGE OPEN RATE 55.36%

CLICK THROUGH RATE

10.92%

INSTAGRAM

TOTAL FOLLOWERS

01,200



dish SPONSORSHIP CONTENT PILLARS



RECIPES

Recipes are at the very heart of dish magazine. Our audience rely on us to provide exciting, successful, easy to prepare recipes to enjoy with friends and family – and that's what we do. Every issue, every year, for over 18 years. That's why our relationship with the audience is rock solid – based on trust, reliability, and authenticity.



RESTAURANT REVIEWS

dish readers are an adventurous bunch and love to dine out when they're not cooking up a storm at home. We serve them up the lowdown on where to go to eat, the latest openings and hot-spots to try, with informative chef interviews as a side order.



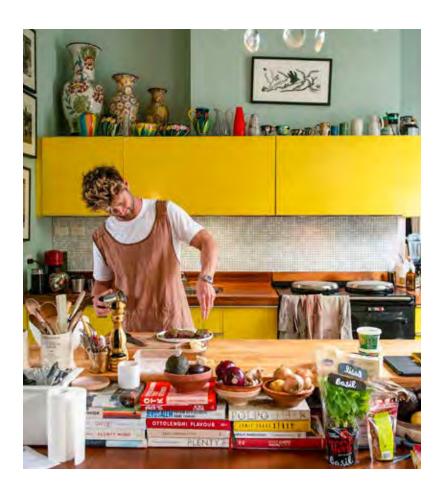
dish is lucky to have esteemed wine writer Yvonne Lorkin as drinks editor, delivering all the latest beverage news, and driving our successful Tasting Panel – a professionally judged round-up of wines, beers, or spirits in every issue. Winners display their dish medal stickers with enormous pride.

DRINKS



TRAVEL

dish readers love to explore Australasia and the world. We help them out by featuring roundups of places to eat, drink and visit in different locations, taking all the stress out of tripplanning. From stunning lodges to hole-in-the-wall bars, we do the legwork.



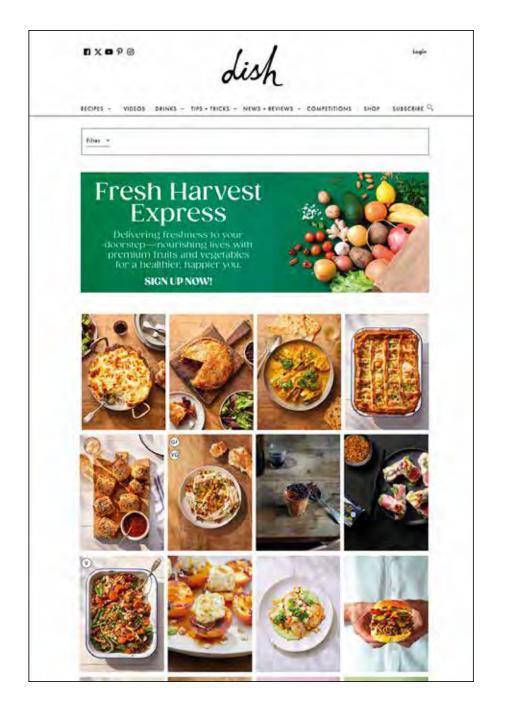
FOOD NEWS

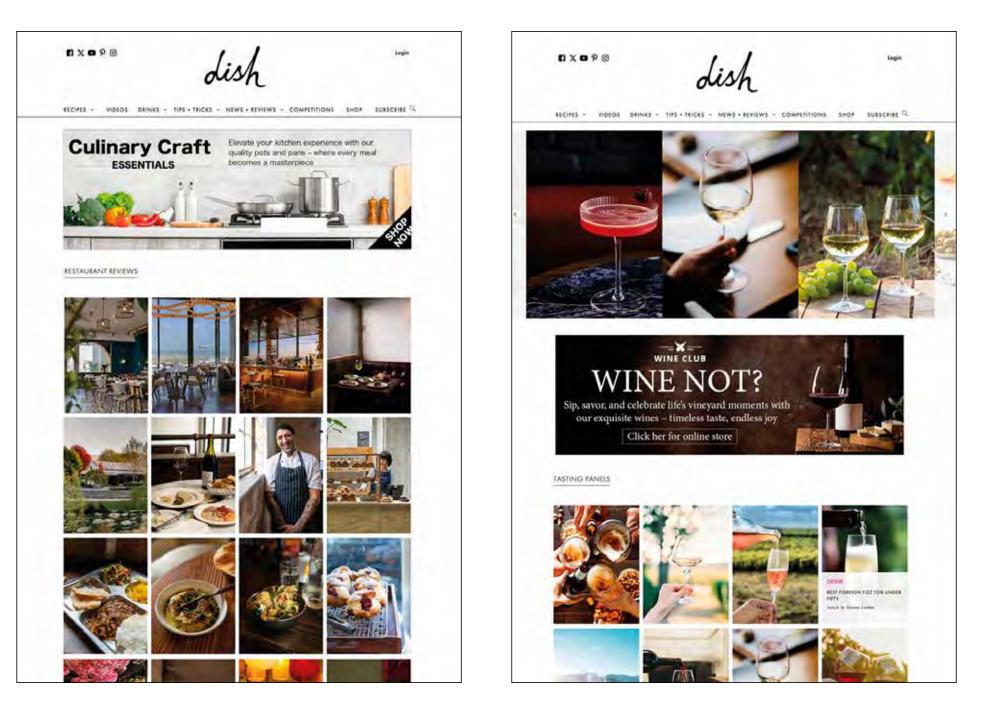
There is always something happening in the world of food – we keep our *dish* audience up-to-date with new products, chefs, trends and producers, as well as highlighting how best to use produce in season.





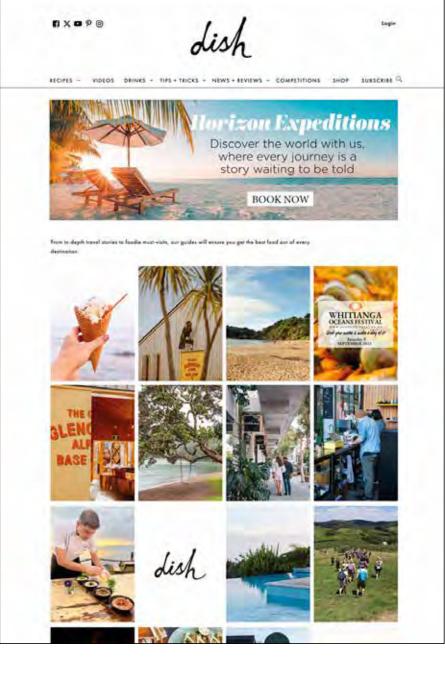
dish SPONSORSHIP **CONTENT PILLARS EXAMPLES**





RECIPES

RESTAURANT REVIEWS





DRINKS

TRAVEL

FOOD NEWS

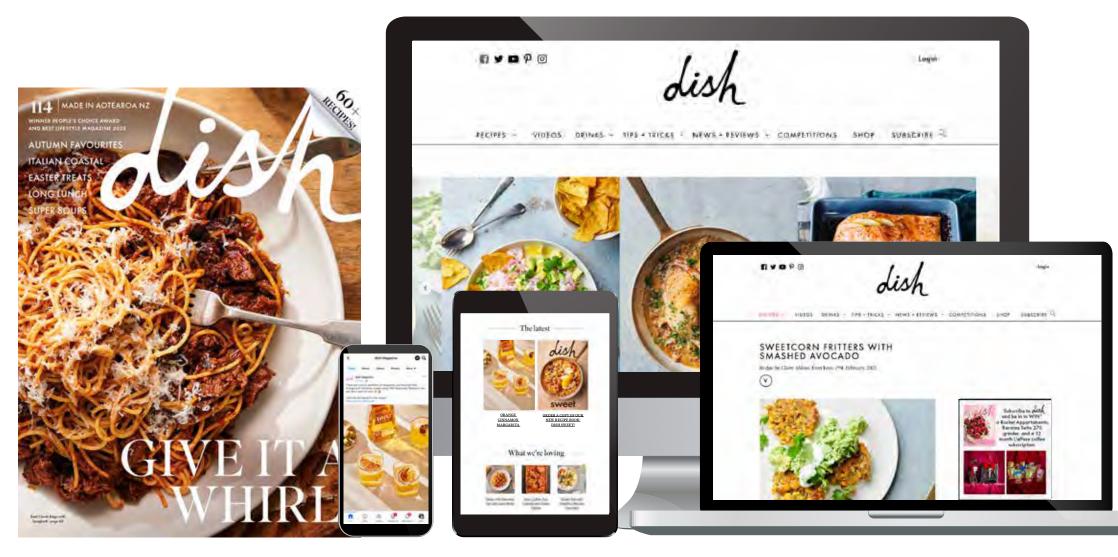


RATE CARD

MAGAZINE

Size

Double page Single page Single page (3 issue booking) Single page (6 issue booking) 1/2 page 1/3 page 1/4 page Inside front cover, double page Outside back cover Frequency Casual \$12,900.00\$7,250.00\$6,162.50 each \$5,800.00 each \$4,000.00\$3,000.00\$3,000.00\$15,500.00\$7,500.00



DIGITAL

Website: Duration: 1 month

Fortnightly rates available on request

Home page banner ad	\$3,000.00
Home page tile	\$2,000.00
Recipe page tile	\$1,000.00
Sponsor page banners	\$2,000.00

EDM

Sponsor recipe collection	
Gif and logo	\$3,000.00
Digital and Social feature	\$2,000.00
Digital and obeial leature	φ2,000.00
What we're loving tile mention	\$1,000.00
Solus EDM	\$5,000.00

(Specs and examples page 13 and 14)

The above rates are exclusive of GST.



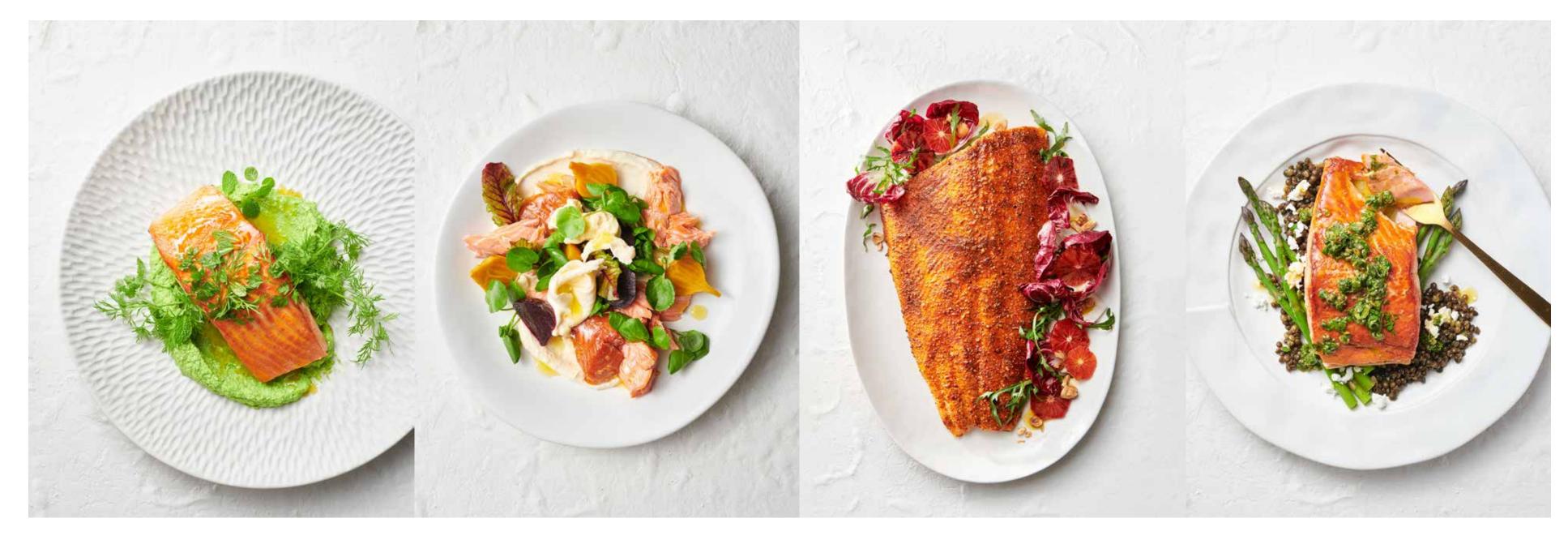
CUSTOM CONTENT CREATION

Working closely with our clients, *dish* creates bespoke branded content that can be utilised independently or amplified across all our platforms. Claire Aldous, our talented food editor, is renowned for working with clients and their brands to create easy seasonal recipes. We take care of everything – recipe creation, art direction, styling, design, copywriting and photography - your one stop-shop for the very best content

Options available

- Recipe development
- Recipe development, styling and photography
- Recipe development, styling, photography and video
- Bulk costing available

POA





O C E A N - F A R M E D KING SALMON

STEWART ISLAND | NEW ZEALAND

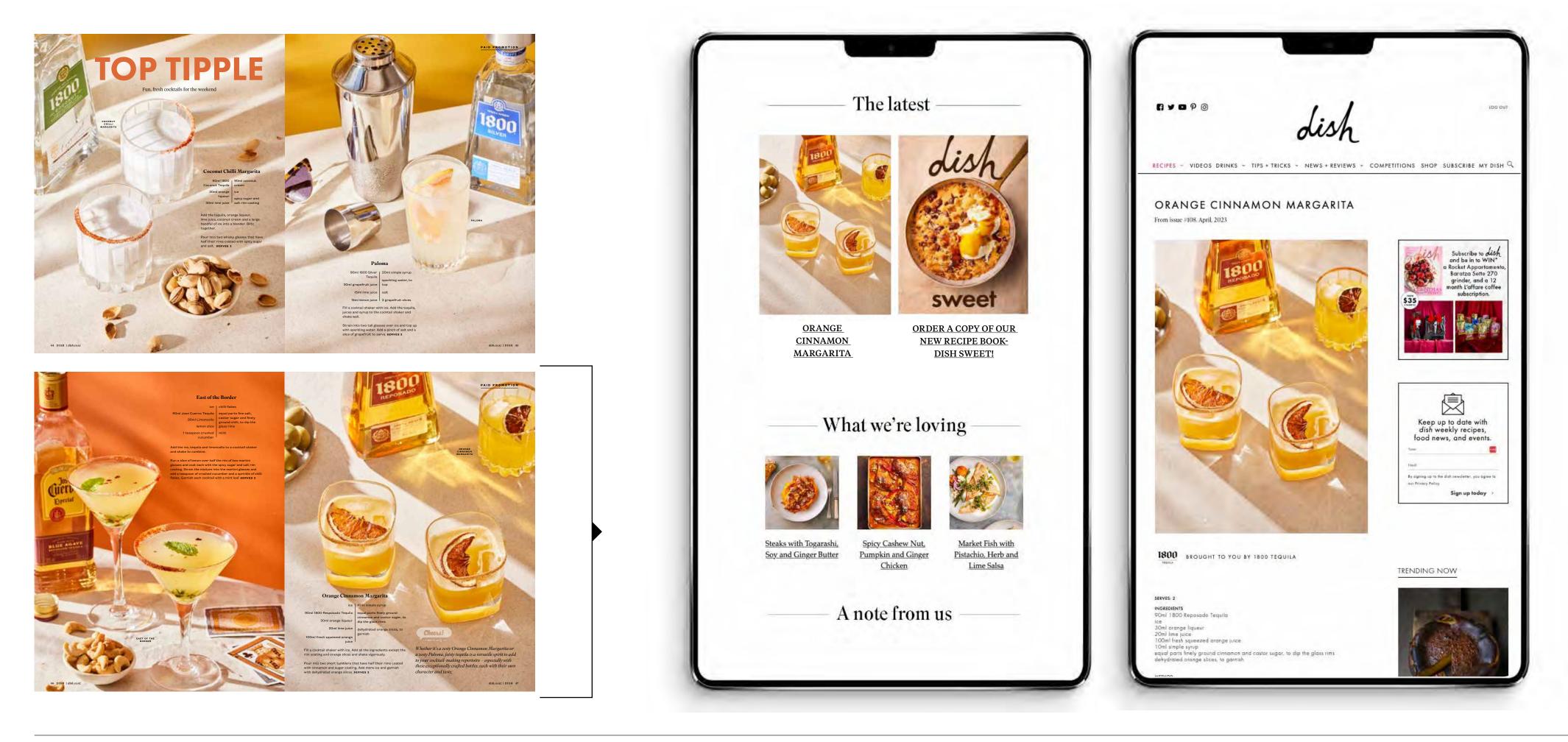






CONTENT INTEGRATION EXAMPLES 🎇 LION

MAGAZINE







EDM

WEBSITE



INSTAGRAM



FACEBOOK







CONTENT INTEGRATION EXAMPLES Reserve the paint the professionals use

MAGAZINE



When experienced renovators Sarah and Jared Davey bought their 1930s house in Queensland, the kitchen, along with much of the house, was crumbling

As part of a full renovation of the former worker's cottage, the couple added 170sqm that became an open-plan kitchen and dining space connected to an alfresco area.

he dark charcoal Reseine

With cabinetry painted in bold Resene Double Foundry against walls in Resence Wan White and a ceiling in Resence Half Wan White, the new kitchen is a bold and sophisticated-looking space. But top of the wish list for Sarah when it came to designing the space, was function rather than form.

"The kitchen needed to be large to manage our bustling, ever-growing family of five. That includes three boys who are always in the pantry, in the fridge, or in the cupboards rummaging for food.

"We needed space for all of us to move around fluidly without feeling cramped," says Sarah.

Key to that was the island bench which has become not just a focal point for the kitchen, but an important gathering point for the family.

"We wanted an island bench which had ample seating for the three boys to sit at, so we could all communicate together while

Ample storage was also essential, so the spacious kitchen includes a butler's pantry and plenty of functional cupboard and drawer space.

When it came to choosing a kitchen colour scheme, Sarah and Jared opted for the bold Resene charcoal they'd used in other areas of the house, including the garage and exterior weatherboards, as part of the renovation. "We committed to bringing the colour into

the house as well. It is a powerful, rich colour and we wanted to really make an impact in the kitchen.

"The deep charcoal really makes the other colours sing."

TOP TIP: If you're painting cabinetry, use Resene Lustacryl semi-gloss or Resene Enumacryl gloss for a hard wearing, durable finish. Or ask your kitchen supplier to use Environmental Choice approved Resene AquaLAQ. a fast drying lacquer system for cabinetry, so you get the authentic I was cooking dinner or making breakfast." Resence colour and quality finish.



e Half Wan White

Resens Wan White

In association with RESENE

IN SARAH'S WORDS

Describe your cooking style, Sarah: It varies on the time of the week and how I am feeling about cooking. Sometimes I am uber-inspired by food ind want to be creative in the kitchen. With three fussy boys though, I am often trying to make something that actually pleases the whole family. What is your favourite part of

this kitchen? Sarah: The island bench. It's such a huge focal point for our space. There's

so much room for prepping food and it's the hub for where we all gather in a more casual manner. What recipe from this issue of dish

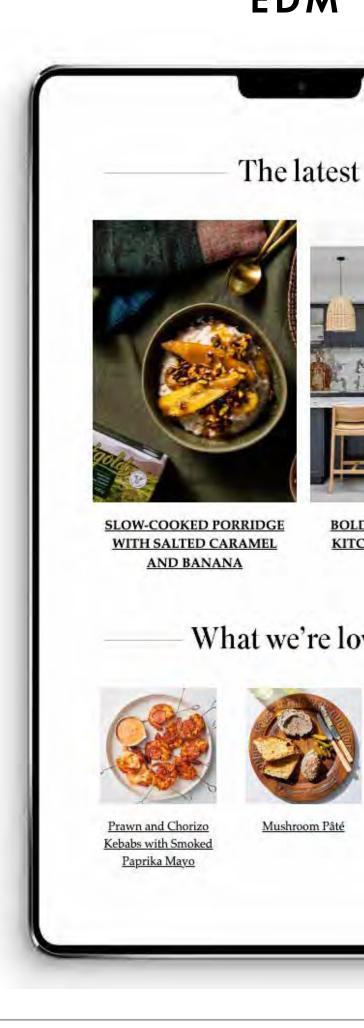
would you like to cook and why? Suruh: Fragrant Red Curry Salmon because I absolutely love salmon and red curry is one of my favourites too. So put these together and you have

the ultimate dish for me.



For more decorating inspiration visit your Resene ColorShop, resenc.com/colorshop

dish.co.nz | DISH 9



EDM



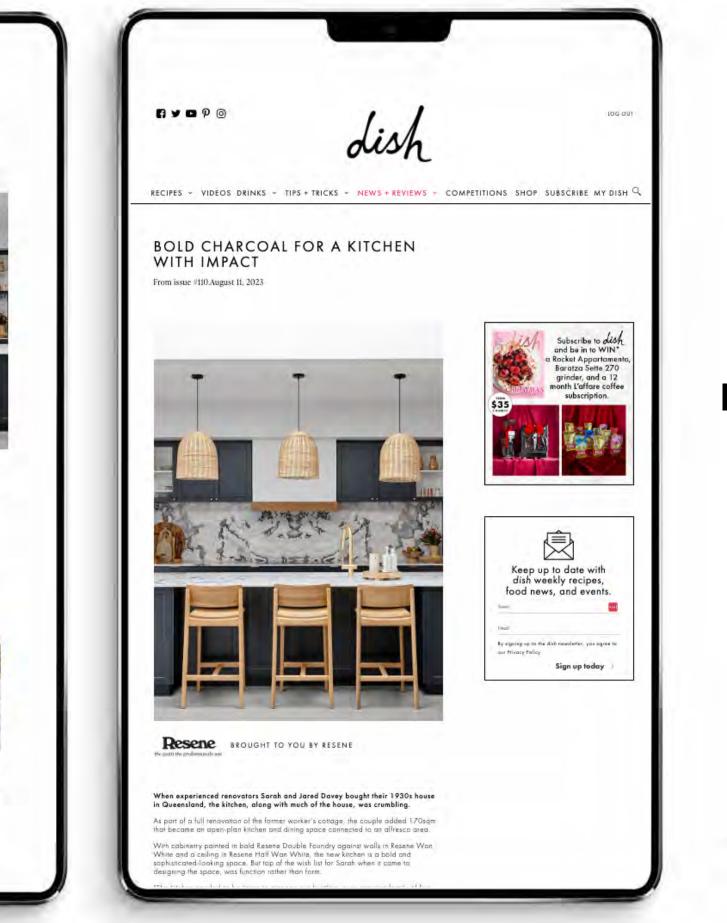
BOLD CHARCOAL FOR A KITCHEN WITH IMPACT

What we're loving

Grilled Sourdough with Prosciutto and

Stracciatella

WEBSITE





INSTAGRAM



FACEBOOK









WAYS TO ENGAGE

BRAND **ADVERTISING**

Simple and effective – deploy across dish platforms print and digital.

CREATED CONTENT

Working together to tell your story. Print, video, photography, deployed across the dish platforms – print, digital and social.

CREATING CONTENT FOR YOUR USE

Recipe creation, video – from how-tos right through to TVCs, we can work with you to create your brand advertising. This content would belong to you to deploy where you would like.

EVENTS

dish creates, designs and produces a wide variety of events – from our well known Dine with *dish*, through to one-off bespoke events. No idea is too ambitious.

BENEFITS

Engaging with the *dish* community gives our commercial partners access to an incredibly loyal, motivated audience. Their relationship with *dish* is based on a level of trust and genuine friendship that has been built over many years with absolute authenticity. Our partners can enjoy that relationship with our community, across each of the dish platforms.

dish READERS TAKE **ACTION AS A RESULT OF SEEING SOMETHING** IN A MAGAZINE:

71% have visited a website

72% have purchased products reviewed

85% talk to someone about what they have seen





PACKAGE EXAMPLES

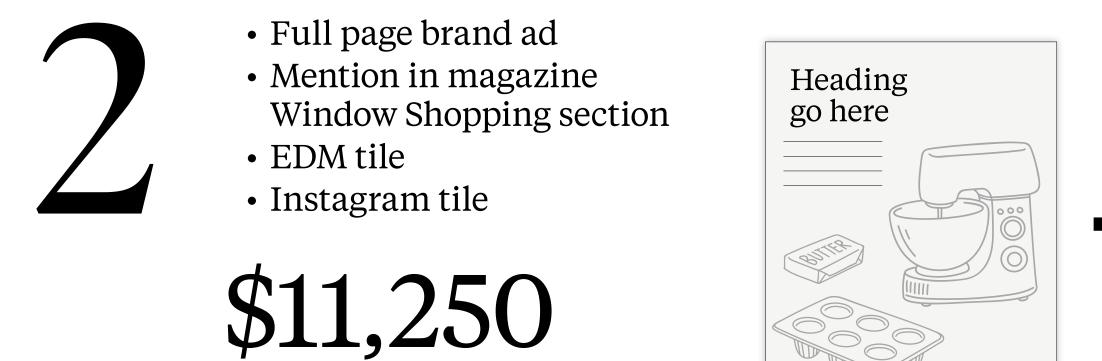
LET US MIX AND MATCH TO CREATE YOUR PERFECT PACKAGE

┥

- Full page brand ad
- Mention in magazine Window Shopping section
- \$9,250



SUPPLIED BRAND AD

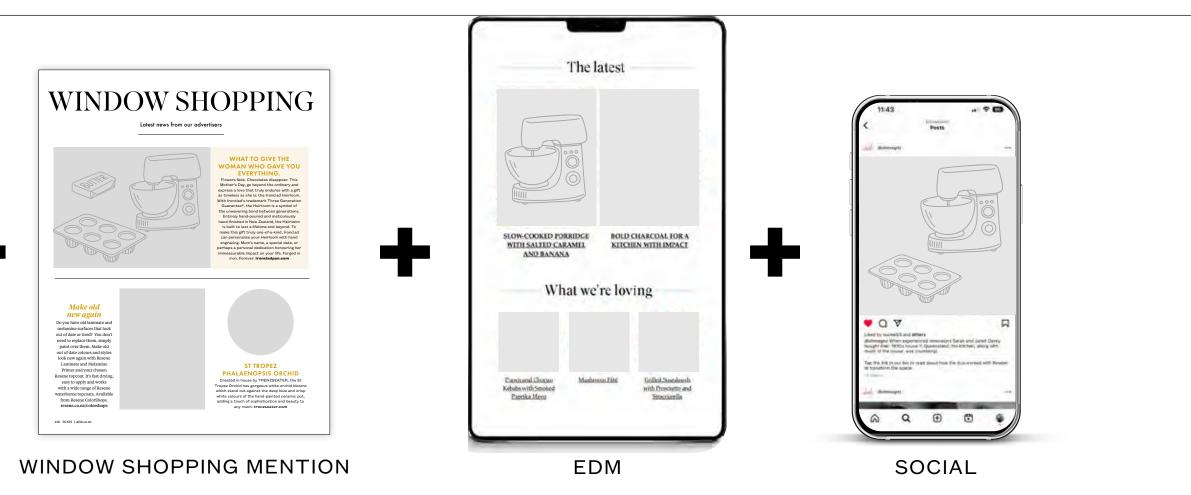


SUPPLIED BRAND AD

LOGO



WINDOW SHOPPING MENTION



T.NZ

PACKAGE EXAMPLES



- Recipe development
- Styling and photography
- Full page advertorial writing and design
- Mention in magazine Window Shopping section
- EDM tile
- Instagram tile

\$12,250



RECIPE DEVELOPMENT AND PHOTOGRAPHY

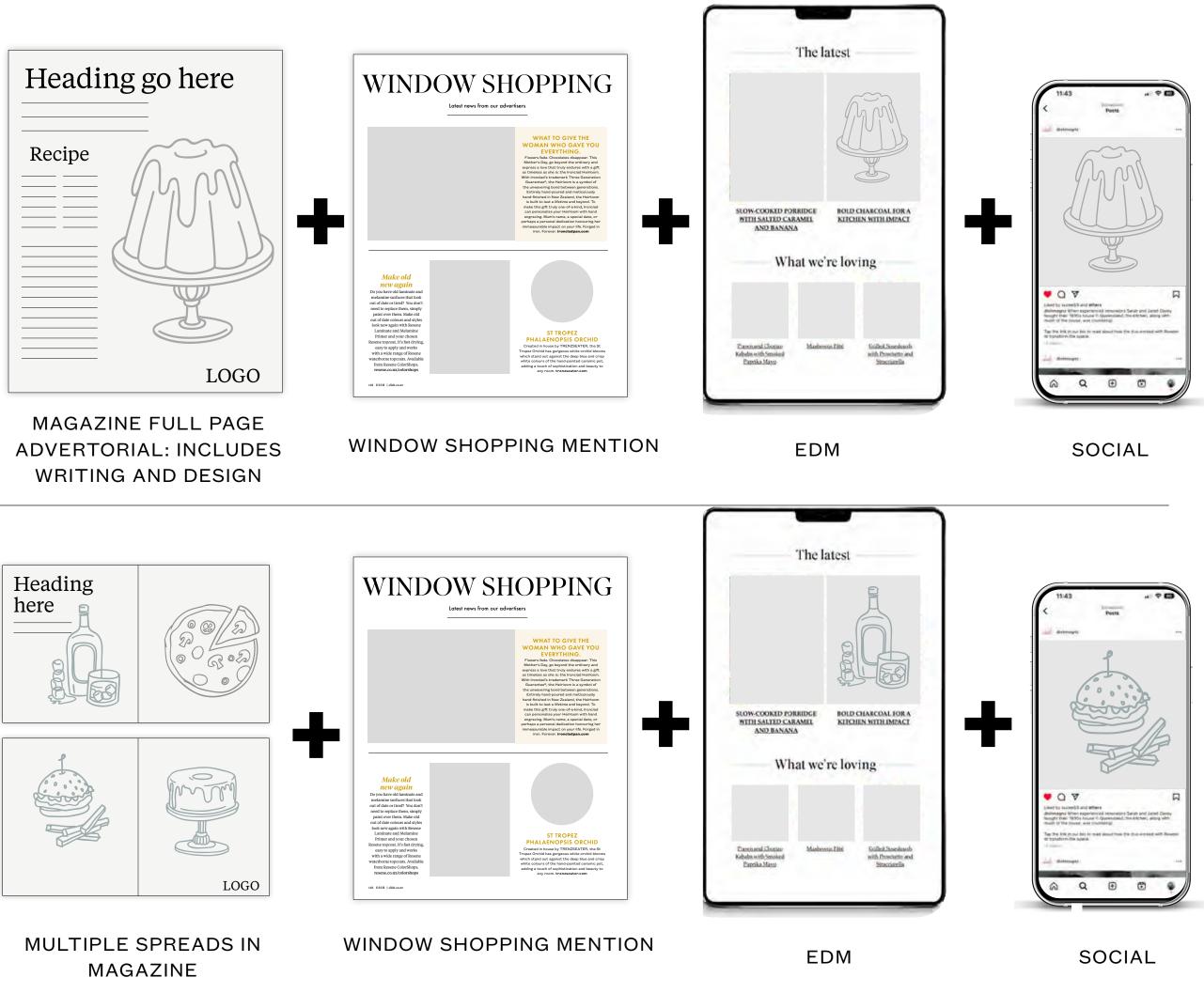


- Four recipes
- Styling and photography
- Multiple page story in magazine
- Mention in magazine Window Shopping section
- EDM tile
- Instagram carousel

\$33,400



SERIES OF RECIPES AND PHOTOGRAPHY



PACKAGE EXAMPLES



Content creation with supplied material:

- Website banner ad
- EDM tile
- Instagram tile

\$6,000



WEBSITE BANNER AD



Content creation for independent use:

- Six recipe development
- Styling and photography





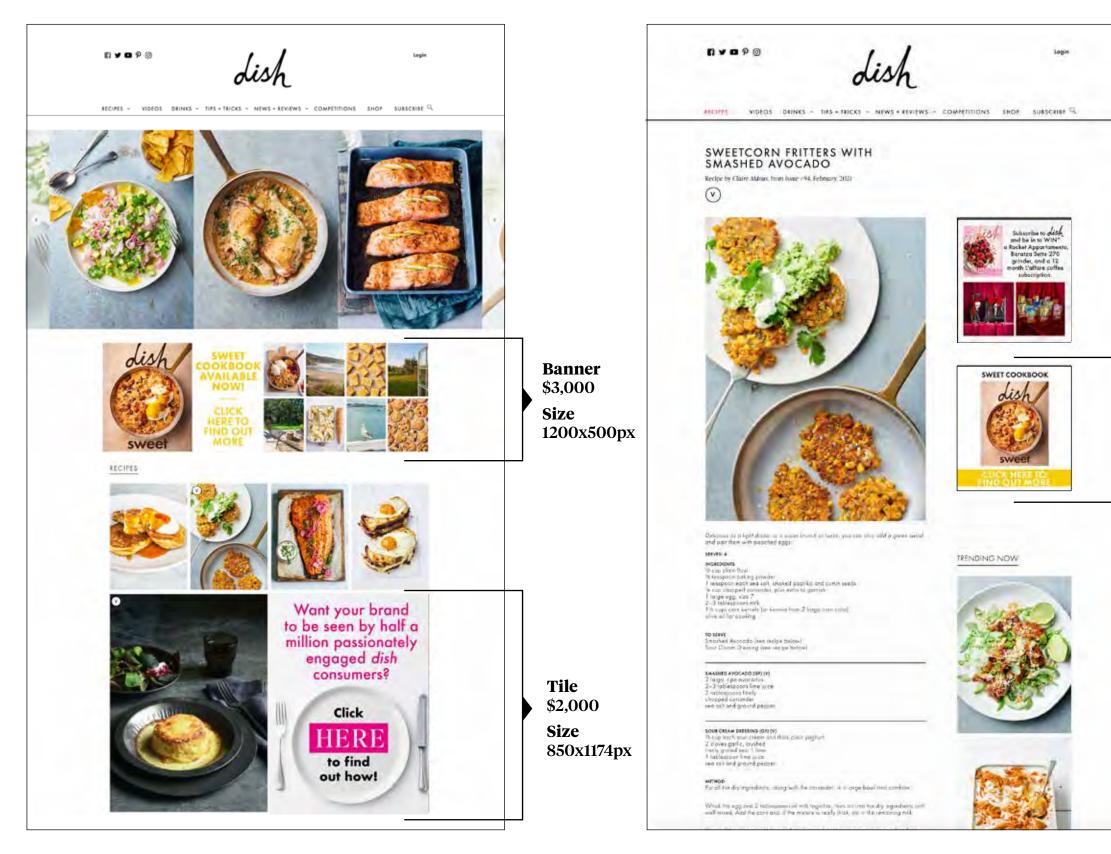
SERIES OF RECIPES AND PHOTOGRAPHY

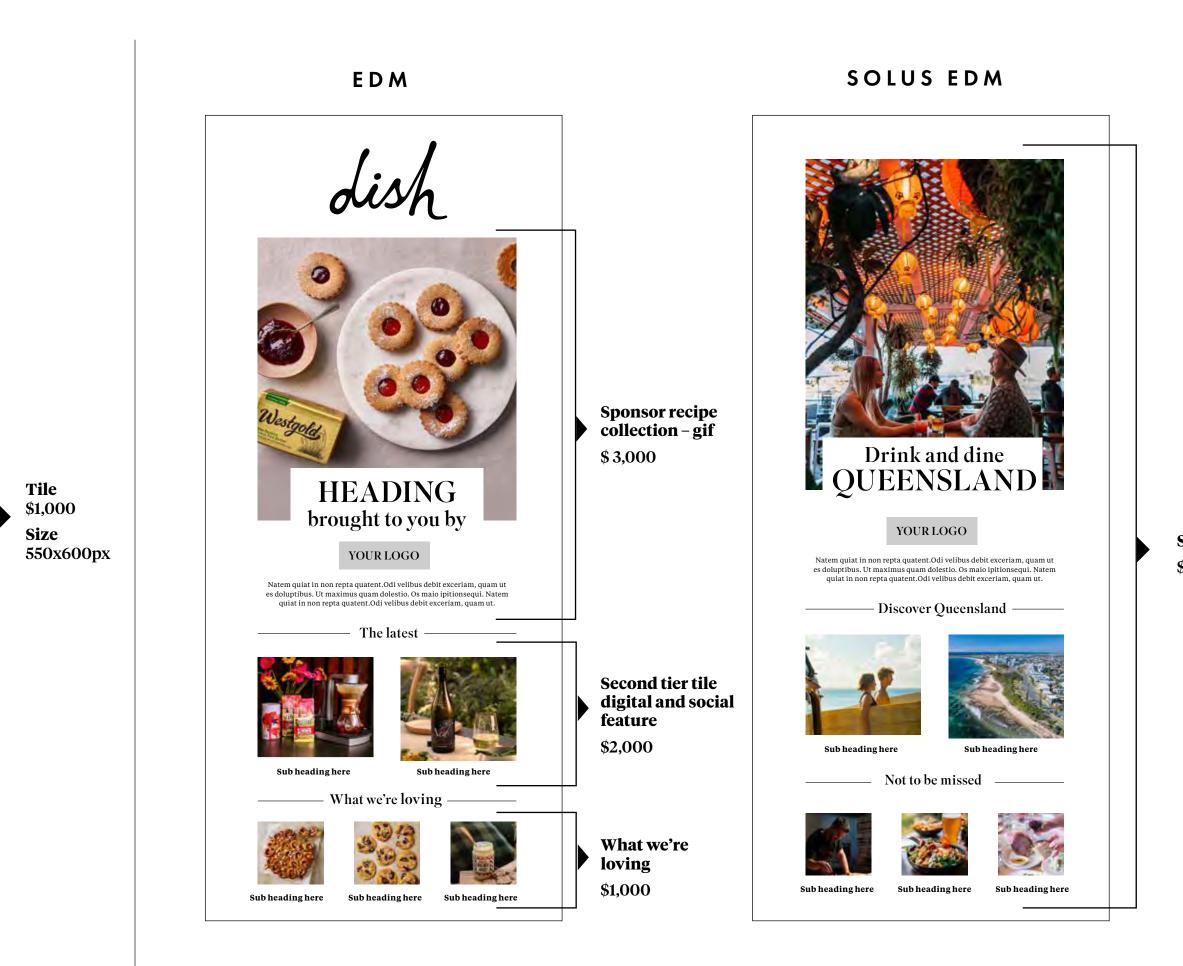


DIGITAL SPECIFICATIONS AND PRICES

RECIPE PAGE

HOME PAGE



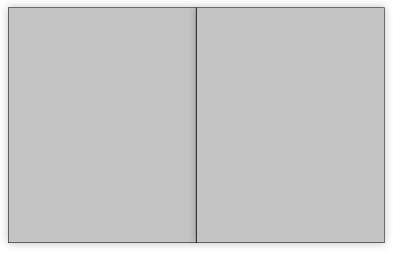


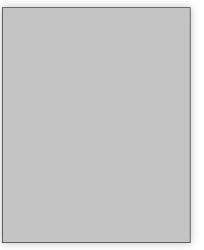


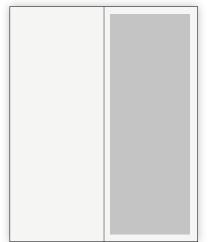


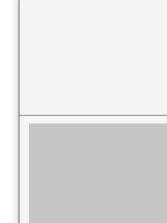
SUPPLIED AD PRINT DEADLINE AND SPECIFICATIONS

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dish EDITORIAL PROFILE



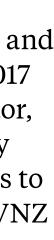
SARAH TUCK, CEO AND EDITOR

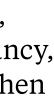
In May 2019, Sarah Tuck embraced the role of *dish* Editor, drawing on her extensive background in recipe development, food styling, blogging, and photography. Her culinary philosophy centers on food's unifying power and the importance of sharing delectable meals to foster connection in our fast-paced world. She prioritizes stylish, seasonal, and easy-to-prepare recipes, emphasizing flavor and texture. Sarah, a bestselling cookbook author (Coming Unstuck 2017 and Stuck Together 2019), views her role as that of a friendly mentor, eager to whip up a delightful meal and teach you how. She actively engages with readers, conducts surveys, and participates in events to build stronger connections. Additionally, she collaborates with TVNZ and Radio NZ for regular appearances.



CLAIRE ALDOUS, FOOD EDITOR

Food editor Claire is the mastermind behind recipes enjoyed by thousands of readers for more than 15 years, having been with *dish* since the very first issue. With a vast knowledge of ingredients and techniques, her constant innovation and imagination are an invaluable source of inspiration. Always generous and welcoming, she focuses on creating recipes that are neither fussy nor overly fancy, producing delicious dishes that delight her guests and fill the kitchen with gorgeous aromas. "My favourite night of the week? Sunday. Having family and friends over for a casual, delicious dinner, usually followed by an indulgent dessert, encapsulates everything I love about cooking."







MEET THE TEAM



MARCUS HAWKINS SCG MEDIA CEO

marcus.hawkins@scg.net.nz



SARAH TUCK CEO AND EDITOR

Magazine editorial submissions and commissions

sarah.tuck@scg.net.nz



CLAIRE ALDOUS FOOD EDITOR

claire.aldous@scg.net.nz



KARRIN MACLEOD SALES MANAGER

Advertising and promotions

Karrin: +64 21 606886 karrin.macleod@scg.net.nz



TAMSIN MORGAN DEPUTY EDITOR

tamsin.morgan@scg.net.nz



CAITLIN WHITEMAN DIGITAL EDITOR

caitlin.whiteman@scg.net.nz



CHRISANNE TERBLANCHE ART DIRECTOR

chrisanne.terblanche@scg.net.nz



MONIQUE BULMAN PUBLISHER SERVICES MANAGER monique.bulman@scg.net.nz



yvonne@yvonnelorkin.com

MELIE FERRIER FOOD CONTRIBUTOR







RECIPE

Beef Ragù with White Beans and Burrata

love cooking for my sons, and recently put this together for my eldest for a warming weekend dinner.

3 tablespoons olive oil 120 grams pancetta, chopped 1.2-kilograms Wagyu brisket or stewing steak

1 onion, finely chopped 1 carrot, finely chopped 1 stick celery, finely chopped sea salt and black pepper 3 cloves garlic, crushed finely grated zest of 1 lemon ½ teaspoon chilli flakes

large sprig of thyme

2 bay leaves 2 cups beef stock al der 1½ cups red wine

3 tablespoons olive oil 2 tablespoons tomato paste

2 tablespoons plain flour

400-gram tin cannellini beans, drained and rinsed

GREMOLATA ¹/₃ cup finely chopped parsley

finely grated zest of 1 lemon

2 tablespoons extra-virgin olive oil

1 tablespoon lemon juice

1 large clove garlic, crushed

sea salt and black pepper

TO SERVE 125 grams burrata, drained and patted dry on a paper towel

300 grams pappardelle, cooked according to packet instructions, until al dente

Heat the oil in a large heavy-based pot or casserole dish and fry the pancetta for 4-5 minutes until it is crispy, then remove and set aside. Chop the beef into 4cm pieces, add to the pan and sear the beef on all sides, in batches, for a few minutes to brown, then set aside. Add the onion, carrot and celery to the pot, season well with salt and pepper, lower the heat, and cook for 10 minutes. Add the garlic, lemon zest and chilli flakes and cook for 2 more minutes, then add the thyme, bay leaves, beef stock, wine and tomato paste. Bring to a boil, then add the beef, reduce to a simmer, (move the lid so it is just slightly ajar) and cook over a gentle heat for 3½ hours. Remove ½ cup of the cooking liquid from the ragù and whisk it with the flour in a small jug, stir back into the ragù and increase the heat, stirring until the sauce thickens. Cook a further 30 minutes, then add the beans and cook a further 5 minutes until the meat is tender and everything is heated through.

GREMOLATA: Mix all the ingredients together in a small bowl.

TO SERVE: Serve the ragù with the pasta, topped with torn burrata and a good dollop of gremolata. **SERVES 4-6**



WE LOOK FORWARD TO WORKING WITH YOU

